

# SAMPLE Profit & Loss Statement -- Monthly

Smith Consulting Company, Inc.  
 123 West Johnson Street  
 Small Town, NY 12345  
 Tel: (123) 456-7890 Fax: (123) 456-7899

July, 2010\*

August, 2010\*

September, 2010\*

Income <sup>1</sup>	
Receipts from Consulting Services	\$ 20,000
Receipts from Book Sales	\$ 845
<b>Total Income<sup>2</sup></b>	<b>\$ 20,845</b>
Expenses <sup>3</sup>	
Printing services	\$ 175
Mileage	\$ 588
Advertising	\$ 200
Auto expenses	\$ 1,300
Insurance	\$ 200
Legal and professional fees	\$ 100
Materials and Supplies	\$ 200
Office	\$ 300
Telephone	\$ 250
Utilities	\$ 400
<b>Total Expenses<sup>4</sup></b>	<b>\$ 3,913</b>
<b>Net Profit/(Loss)<sup>5</sup></b>	<b>\$ 16,932</b>

Income <sup>1</sup>	
Receipts from Consulting Services	\$ 19,500
Receipts from Book Sales	\$ 500
<b>Total Income<sup>2</sup></b>	<b>\$ 20,000</b>
Expenses <sup>3</sup>	
Printing services	\$ 175
Mileage	\$ 600
Advertising	\$ 200
Auto expenses	\$ 1,400
Insurance	\$ 200
Legal and professional fees	\$ 100
Materials and Supplies	\$ 250
Office	\$ 200
Telephone	\$ 210
Utilities	\$ 375
<b>Total Expenses<sup>4</sup></b>	<b>\$ 3,710</b>
<b>Net Profit/(Loss)<sup>5</sup></b>	<b>\$ 16,290</b>

Income <sup>1</sup>	
Receipts from Consulting Services	\$ 17,000
Receipts from Book Sales	\$ 100
<b>Total Income<sup>2</sup></b>	<b>\$ 17,100</b>
Expenses <sup>3</sup>	
Printing services	\$ 175
Mileage	\$ 400
Advertising	\$ 150
Auto expenses	\$ 1,200
Insurance	\$ 200
Legal and professional fees	\$ 100
Materials and Supplies	\$ 175
Office	\$ 250
Telephone	\$ 175
Utilities	\$ 350
<b>Total Expenses<sup>4</sup></b>	<b>\$ 3,175</b>
<b>Net Profit/(Loss)<sup>5</sup></b>	<b>\$ 13,925</b>

\* The P&L's must be shown for the most recent three months.

*Thomas A. Smith* 11/1/10

Borrower's Signature

*Jane B. Smith* 11/1/10

Co-Borrower's Signature